

# Are Low Interest Rates Deflationary? A Paradox of Perfect-Foresight Analysis

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# Interest Rates and Inflation

- First Japan, and now the US, have gone through prolonged periods of ultra-low interest rates, without this leading to high inflation or even very robust growth
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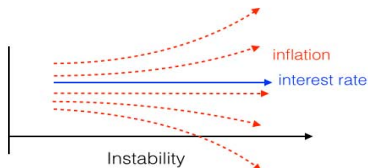
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- This has lead some to suggest that prolonged low nominal interest rates — and central-bank promises to maintain such policy — may **bring about lower inflation** (rather than higher)  
  
— some (e.g., Bullard, 2010) even propose that **interest rates should be raised** in order to exit from a deflationary slump

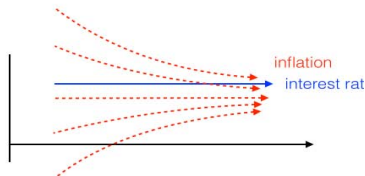
# The “Neo-Fisherian” View (Cochrane, 2015b)

(How) will raising rates affect inflation?

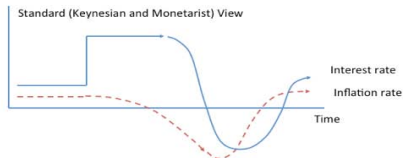
Traditional (Keynesian and Monetarist) view



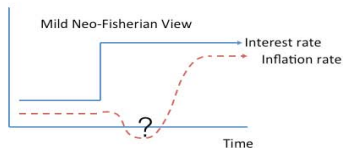
ZLB lesson and current theory



A credible peg, with fiscal backing is stable



Higher interest rates lead to lower inflation, both short and long run



→Raising rates will (eventually) raise inflation

# Questions

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- 1 Is it really true that “modern theory” — deriving aggregate demand and supply relations from intertemporal optimization — implies the neo-Fisherian view?
- 2 Can one maintain the orthodox view — that maintaining a lower nominal rate for longer should cause higher inflation and capacity utilization — while having a view of expectations that implies that central-bank commitments regarding future policy should have any effect?

# Our View

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- People are at least somewhat forward-looking; this is why commitments regarding future policy matter
- The assumption of **perfect foresight** is nonetheless very strong — especially in the context of a novel policy regime, and the anticipated effects of policies announced for many quarters in future
- PFE predictions are relevant only to the extent that
  - the PFE is the **limit** of an iterative process of **belief revision** (as in Evans and Ramey, 1992)
  - and this process **converges fast enough** for the limit to well approximate the outcome from a finite degree of reflection

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- When the iterative process **fails to converge**, or converges only slowly: no basis to predict **definite paths** for endogenous variables under a given policy commitment
  - nonetheless, robust conclusions may be possible about how the outcome should be **changed** by choosing one policy rather than another
  - and these can **differ** from what a study of the **PFE** consistent with each policy would suggest

# Temporary-Equilibrium Analysis in an NK Model

- **Temporary equilibrium** (Hicks, Grandmont, etc.): endogenous variables determined by **optimizing behavior** of economic agents, under **subjective expectations** that are specified as part of the model (and need not be correct)

# Temporary-Equilibrium Analysis in an NK Model

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- Except for the specification of expectations, model here is a standard log-linear NK model
  - households, firms solve infinite-horizon problems
  - log-linear decision rules depend on (subjective) expectations about outcomes arbitrarily far in future
    - crucial for analysis of effects of “forward guidance”

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[Details of temporary-equilibrium model: Woodford (2013)]

# Optimal Expenditure

- Log-linearization of solution for optimal spending by household  $i$ :

$$c_t^i = \sum_{T=t}^{\infty} \beta^{T-t} \hat{E}_t^i \{ (1 - \beta) Y_T - \beta \sigma (i_T - \pi_{T+1}) - \beta \Delta \bar{c}_{T+1} \}$$

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- generalizes PIH to allow for non-constant desired path of spending owing to
  - (i) real interest-rate variation, or
  - (ii) transitory variation in urgency of spending  $\bar{c}_t$



# Optimal Expenditure

- Can summarize relevant expectations of  $i$  by a single variable:

$$c_t^i = \dots + \beta \hat{E}_t^i v_{t+1}^i$$

where

$$v_t^i = \sum_{T=t}^{\infty} \beta^{T-t} \hat{E}_t^i \{ (1 - \beta) Y_T - \sigma(\beta i_T - \pi_T) - (1 - \beta) \bar{c}_T \}$$

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- Hence aggregate demand depends on a measure of average subjective expectations

$$e_{1t} \equiv \int \hat{E}_t^i v_{t+1}^i di$$

# Aggregate Demand (“IS Equation”)

- Then defining aggregate demand

$$Y_t = \int_i c_t^i di$$

and output gap  $y_t \equiv Y_t - Y_t^n$ , individual decision rules aggregate to **AD relation**

$$y_t = \rho_t - \sigma i_t + e_{1t}$$

where  $\rho_t \equiv \bar{c}_t - Y_t^n$  collects exogenous terms

# Price Adjustment

- Dixit-Stiglitz monopolistic competitors
- Calvo-Yun model of staggered price adjustment [fraction  $\alpha$  of prices not reconsidered each period, automatic price increases at target rate  $\pi^*$  between adjustments]

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- Dixit-Stiglitz monopolistic competitors
- Calvo-Yun model of staggered price adjustment [fraction  $\alpha$  of prices not reconsidered each period, automatic price increases at target rate  $\pi^*$  between adjustments]
- Log-linear approximation [around steady state with inflation  $\pi^*$ ] to optimal price-setting:

$$p_t^{*j} = (1 - \alpha\beta) \sum_{T=t}^{\infty} (\alpha\beta)^{T-t} \hat{E}_t^j [p_T + \zeta y_T - \pi^*(T - t)] - (p_{t-1} + \pi^*)$$

where  $p_t$  is (log) price index,  $p_t^{*j}$  is  $j$ 's estimate of optimal (log) price relative to average unadjusted price  $p_{t-1} + \pi^*$

# Aggregate Supply (“AS Equation”)

- Implied AS relation:

$$\pi_t = \kappa y_t + (1 - \alpha)\beta e_{2t}$$

where  $\pi_t$  is inflation in excess of the target  $\pi^*$ ,

$$\kappa \equiv \frac{(1 - \alpha)(1 - \alpha\beta)\bar{\xi}}{\alpha} > 0,$$

and

$$e_{2t} \equiv \int \hat{E}_t^j p_{t+1}^{*j} dj$$

measures average expectations of another composite variable

# Complete 3-equation TE Model

$$y_t = \rho_t - \sigma i_t + e_{1t}$$

$$\pi_t = \kappa y_t + (1 - \alpha)\beta e_{2t}$$

and a monetary policy rule, such as

$$i_t = \bar{i} + \phi_\pi \pi_t + \phi_y y_t$$

- System to determine TE paths of  $\{y_t, \pi_t, i_t\}$  given paths for expectations  $\{e_{1t}, e_{2t}\}$  and exogenous disturbances  $\{\rho_t\}$ 
  - regardless of how expectations are determined

# Perfect Foresight Analysis

- Suppose  $\{\rho_t\}$  and monetary policy are both **deterministic**, and we impose the further assumption of **perfect foresight**:
  - at any time  $t$ , expectations  $e_t$  correspond to the **correct** values of the variables forecasted



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- Then eq'm relations can equivalently be written

$$y_t = y_{t+1} - \sigma(i_t - \pi_{t+1}) - \Delta\rho_{t+1} \quad \text{[“NK IS”]}$$

$$\pi_t = \kappa y_t + \beta\pi_{t+1} \quad \text{[“NKPC”]}$$

# Perfect Foresight Analysis

- Case of monetary policy that fixes interest rate  $i_t = \bar{i}$  indefinitely:
  - one-parameter family of solutions to PFE equations (**indexed, for example, by value of  $\pi_0$** ) with the property that inflation and output gap remain **bounded for all  $t$**
  - **all** of these solutions converge asymptotically to the constant- $\pi$  steady state with nominal interest rate  $\bar{i}$

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  - **all** of these solutions converge asymptotically to the constant- $\pi$  steady state with nominal interest rate  $\bar{i}$
- This long-run inflation rate is **lower** the lower is  $\bar{i}$ 
  - thus one can argue that permanently maintained low  $i$  must (at least eventually) bring about correspondingly low  $\pi$

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  - so lower  $\bar{\tau}$  should imply **lower inflation immediately** as well as in long run

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  - in the context of an indefinite interest-rate peg, this selects the solution in which variables are immediately at their long-run steady-state values
  - so lower  $\bar{r}$  should imply **lower inflation immediately** as well as in long run
- But is this a reasonable view of what should follow from intertemporal optimization, and an ability to reason about the implications of the central bank’s policy commitments for future economic outcomes?

# Bounded Rationality

- Suppose beliefs are revised through an iterative process:
  - given any sequences  $\{e_t\}$  describing the evolution of average expectations, and a specification of monetary policy, the TE relations deliver implied sequences  $\{\pi_t, y_t, i_t\}$
  - these imply sequences  $\{e_t^*\}$  of **correct expectations**, the result of a mapping  $e^* = \Psi(e)$

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  - these imply sequences  $\{e_t^*\}$  of **correct expectations**, the result of a mapping  $e^* = \Psi(e)$
  - define a continuous updating rule for beliefs

$$\dot{e}_t(n) = e_t^*(n) - e_t(n)$$

where the continuous variable  $n$  indexes how far along the revision process is;  $\dot{e}_t$  is the derivative of  $e_t$  with respect to  $n$ ; for each  $n$ ,  $e_t^*(n) = \Psi(e(n))$

— starting from some (relatively naive) initial specification  $\{e_t(0)\}$  of the evolution of average beliefs



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- If this process of belief revision **converges**, it must converge to sequences  $\bar{e}$  such that  $\Psi(\bar{e}) = \bar{e}$ 
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  - and if the process converges, the particular fixed point to which it converges **also** answers the question about equilibrium selection, left open by the mere conjecture that outcome should be a PFE
  - but if the process **doesn't converge**, the PFE prediction may be quite different from what this model of expectation formation would imply, even if the process of reflection is carried quite far

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  - unless process of reflection is carried very far, may not lead to beliefs too close to PFE
- If slow convergence or non-convergence: the relevant model prediction should be the **set** of possible paths for the economy's evolution corresponding to some not-too-extreme range of possible specifications of  $e(0)$ , and a range of possible finite values of  $n$

# Case of Temporary Fixed Interest Rate

- Suppose that for all  $0 \leq t < T$ ,  $i_t = \bar{i}$  regardless of inflation or output
  - but reversion to “normal” policy (Taylor rule) for all  $t \geq T$
- Case of interest: ZLB prevents any lower interest rate during period of loose policy, so always **as low as possible**

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- Case of interest: ZLB prevents any lower interest rate during period of loose policy, so always **as low as possible**
  - question: to what extent can increasing the **length of commitment** substitute for possibility of deeper immediate interest-rate cut?

# Numerical Illustrations

Parameter values used in numerical illustrations:

- Model parameters are those used in Denes, Eggertsson and Gilbukh (2013), which allow a ZLB episode similar to the US Great Recession, in the case of a suitable exogenous shock:

$$\alpha = 0.784, \quad \beta = 0.997, \quad \sigma^{-1} = 1.22, \quad \xi = 0.125$$

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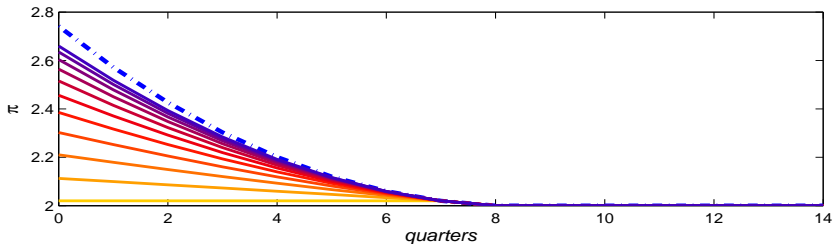
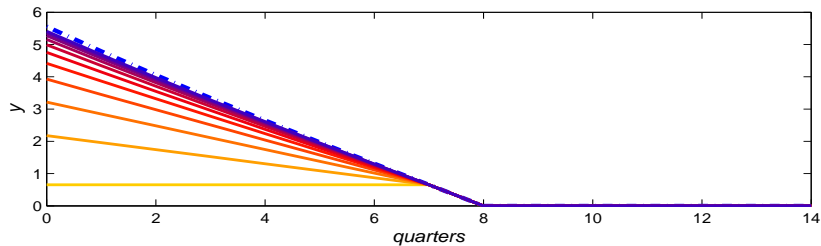
$$\pi^* = .02/4, \quad \phi_\pi = 1.5, \quad \phi_y = 0.5/4$$

- Temporary policy:  $i_t = \bar{i}$  for dates  $0 \leq t < T$  corresponds to nominal rate of zero (in un-transformed variables)

# Results: Temporary Fixed Interest Rate

- 1 TE paths converge to the PFE paths for inflation, output and interest rates, as  $n \rightarrow \infty$ 
  - specifically, to the unique PFE paths with property that each of these variables remains **bounded** for  $t \rightarrow \infty$

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TE paths for  $n = 0 - 4$ , if at ZLB for 8 quarters

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  - for large enough  $n$
  - and assuming commitment is not for **too long** a horizon  $T$

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  - for large enough  $n$
  - and assuming commitment is not for **too long** a horizon  $T$
- analysis does **not** support selection of “backward stable” solution (Cochrane, 2015a) as prediction of the model

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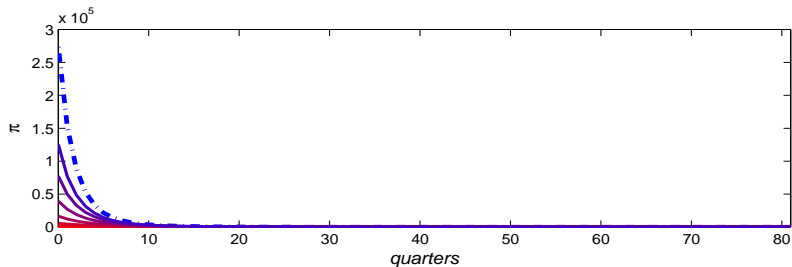
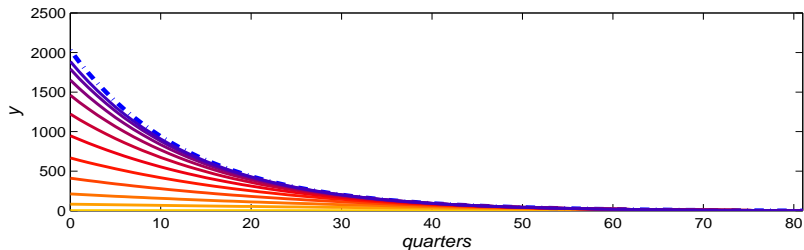
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# Results: Temporary Fixed Interest Rate

- ② For longer-horizon commitments, convergence to dynamics near the PFE predictions requires **longer process of belief revision**
  - hence more reasonable to expect departure from PFE predictions
- In this case, TE analysis implies forward guidance should be **less powerful** than the PFE analysis (**with conventional equilibrium selection**) would imply
  - though still quite powerful (**indeed, implausibly so...**)
  - and much more powerful than PFE analysis with Cochrane (2015a) equilibrium selection would imply



# Results: Temporary Fixed Interest Rate



TE paths for  $n = 0 - 20$ , if at ZLB for 20 years

# Results: Temporary Fixed Interest Rate

- Moreover, in the fixed- $i$  case, there is **no finite**  $n$  for which TE dynamics and PFE dynamics are similar **for all values of**  $T$ 
  - for any finite  $n$ , the TE responses are **the same** for all large enough  $T$  (and so remain **bounded** as  $T \rightarrow \infty$ )
  - instead, the PFE responses (under the conventional eq'm selection) grow explosively as  $T$  is made large

# Results: Temporary Fixed Interest Rate

- Cochrane (2015a) objects to this implication of PFE with standard eq'm selection, and so argues for **selection of another PFE** (“backward stable” solution)
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# Results: Temporary Fixed Interest Rate

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  - instead, TE analysis for finite  $n$  avoids the unreasonable prediction
  - but **not** because it's like “backward stable” PFE!
    - the conventional PFE solution is accurate for small  $T$
    - and **no** PFE solution is accurate for large  $T$

# Permanently Fixed Interest Rate

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  - in this case, belief revision dynamics **don't converge** as  $n$  grows
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  - and for no  $n$  are they similar to **any** of the PFE solutions

# Permanently Fixed Interest Rate

- If we let  $R^n(T)$  be the vector of responses when commitment is for  $T$  periods and belief revision continues to level  $n$ , then

$$\lim_{T \rightarrow \infty} R^n(T) = R^n(\text{permanent}) \quad \text{for any finite } n$$

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- But the limits

$$\lim_{n \rightarrow \infty} \lim_{T \rightarrow \infty} R^n(T), \quad \lim_{T \rightarrow \infty} \lim_{n \rightarrow \infty} R^n(T)$$

both **diverge**

— neither converges to **any** of the PFE solutions under assumption of permanently fixed rate



# Permanently Fixed Interest Rate

- Hence consideration of the set of PF equilibria is especially misleading in the (somewhat artificial) thought experiment of a permanent interest-rate peg
  - a case in which none of the PFE paths approximate TE paths for finite  $n$ , even for very large  $n$

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- So we should not necessarily expect the conclusion above to be correct, that a long-enough lasting commitment to remain at the ZLB must eventually make inflation lower, rather than higher
- What would we conclude about the consequences of such a commitment if, instead, we use TE analysis for some finite (though possibly high) value of  $n$ ?

# Results: Temporary Fixed Interest Rate

- ③ Effects of **increasing length of time** at which one expects to remain at ZLB (by some **finite** amount):
  - as in the PFE analysis **with conventional eq'm selection** (not **Cochrane's**), this should increase output and inflation **immediately**

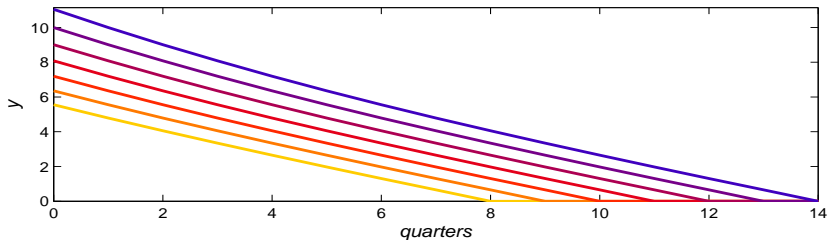
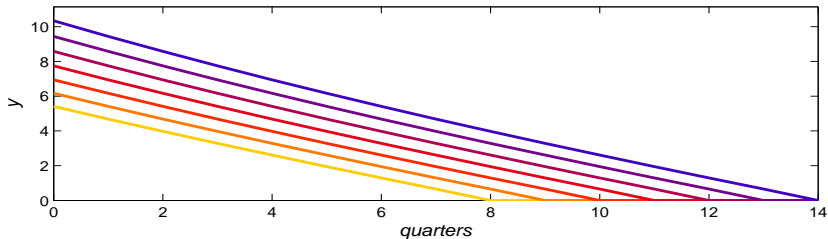
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- ③ Effects of **increasing length of time** at which one expects to remain at ZLB (**by some finite amount**):
  - as in the PFE analysis **with conventional eq'm selection** (**not Cochrane's**), this should increase output and inflation **immediately**
  - for large enough  $n$ , predictions of TE analysis are similar to PFE predictions (**with this eq'm selection**)

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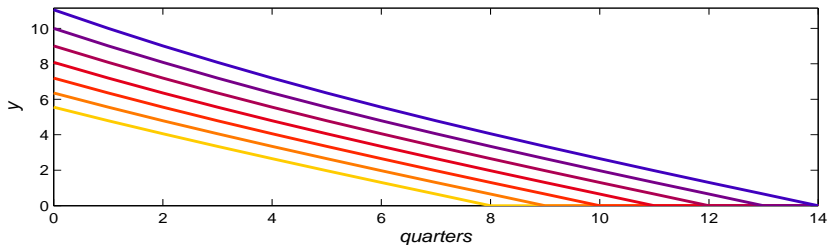
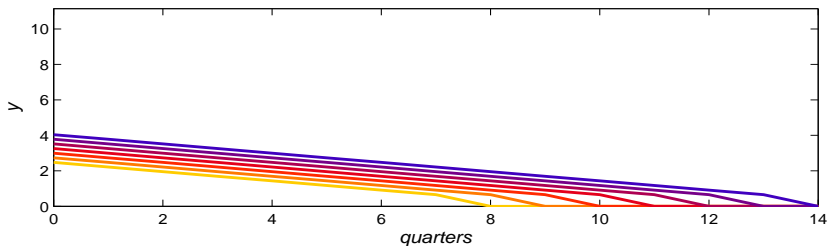
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  - for large enough  $n$ , predictions of TE analysis are similar to PFE predictions (**with this eq'm selection**)
  - but even for **smaller**  $n > 0$ , predictions are **qualitatively** like PFE predictions (**with this eq'm selection**)

# Effects of Increasing Length of Commitment



varying  $T$  from 8-14 quarters; top:  $n = 4$ , bottom: PFE

# Effects of Increasing Length of Commitment



varying  $T$  from 8-14 quarters; top:  $n = 0.5$ , bottom: PFE



# Effects of Increasing Length of Commitment

- Where the conventional PFE analysis of effects of forward guidance is less reliable: in its implication that further lengthening of time expected to remain at ZLB should be able to increase output and inflation effects **without bound**

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- Where the conventional PFE analysis of effects of forward guidance is less reliable: in its implication that further lengthening of time expected to remain at ZLB should be able to increase output and inflation effects **without bound**
  - PFE predictions for larger  $T$  are progressively less reliable, as the size of  $n$  required for them to be approximately correct grows and grows
  - in fact, for any finite  $n$ , TE analysis implies **bounded** effects, no matter how large  $T$  is made

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- Especially for larger values of  $T$ , the approach recommended here leads only to a **set** of possible predictions for a given policy
  - but this still allows **qualitative** conclusions that remain very useful for practical policy analysis
  - and insisting on PFE analysis simply because it makes more sharply defined predictions may lead to large errors